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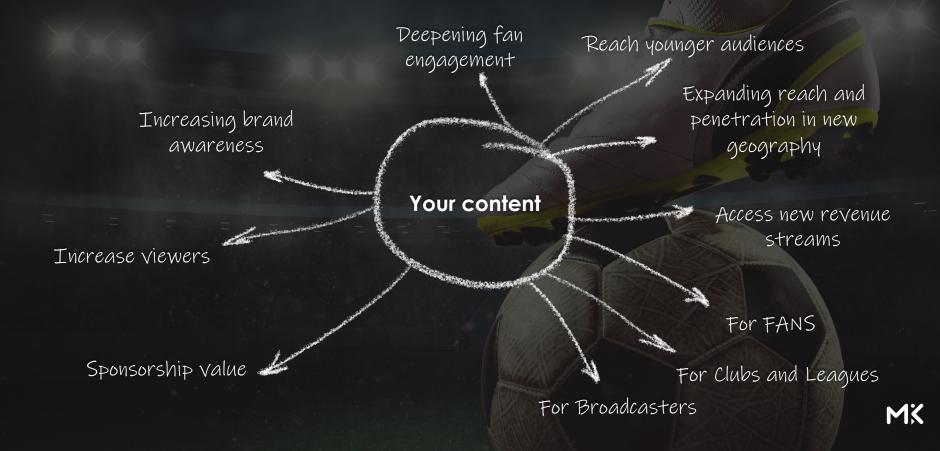
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Sports, Cloud, and Streaming at scale

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Where do you want to take your content on a digital journey ?



Public cloud

Flexible on-demand infrastructure with no upfront investment

- Great for event-based content processing like live streaming of sports
 - Hosted Kubernetes instances makes for faster
 deployment



- Flexible and scalable for use
 - 2 live matches or 200 live concurrent matches
 - Can vary scope of production per event
 - SD, HD, UHD, 3 ABR profiles, 10 ABR profiles can change with every event

- Scalable on-demand
 - Storage grows with assets
 - with potential tiering based on use/demand
 - Dynamic VOD delivery that scales with viewer demand
- Peered connection to multiple public CDNs
- Test and 'sandbox' new services, ideas or technologies with minimum cost risk



Cost	Often cheaper once all the costs are considered, particularly for event based use. Compute rental + power + cooling + OS licences PLUS facility + networking + security + maintenance + availability KPI
Security	Each cloud Service Provider has huge cyber security teams Cloud hardening
Reliability	Key architectural topic as cloud networking is different to on-premises Live requires proper design and choice of facilities – but so does on-prem
Skillsets	An industry wide challenge. Managed service provider, hosted SaaS, or Managed Cloud Application running in your cloud account are all solutions
Monitoring	Probes and monitoring tools exist Also metrics can be more readily accessed across whole delivery chain
Maintenance	More frequent lifecycle maintenance required. SaaS or MCA can remove this hurdle
Operations	Operations will be different! But faster

Deepening the fan relationship

Maximising user lifetime value by prolonging engagement, and fostering a fan community

- Content live and on-demand
- UX/UI
 - Metadata
 - Viewing experiences
- Personalisation
- Rewarding user loyalty by offering a shared experience, real-time interactivity and community

Personalisation and Monetisation

Streams that can be personalized

- Contextual
 experiences
- Target content and advertising
- Regionalize your content and themes
- Virtual Advertising to extend sponsor reach

Opening-up elastic access

- Flexibility in subscription tiers
- Ad-supported tiers
- Conditioning for instant-access purchases
- Promotion and pay-per-X passes
- Loyalty rewards

Supporting gamified experiences

- Synchronised interactive data
- Keep everyone in the same app
- Fan polling, quizzes and interaction
- Near-real-time
 proposition betting

Scaling for content reach

- Multi-device synchronization
- Multiple camera and audio
- Frame-accurate Multi-camera switching



Technologies being used for Sports Streaming today

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Engage

- Direct to consumer streaming service management platform
- Viewer entitlement and DRM security
- Content discovery, recommendation, and personalization
- Offer management
- Video Content Management and processing workflow for ondemand
- Universal client SDK phone, tablet, browser, games console, smartTV, retail streaming devices
- Service insight and analytics
- Pre-integrated billing and payment

Aquila

- Cloud native live and ondemand video processing and streaming
- Public cloud or on-premises
- Hosted SaaS, or deployed in your cloud account. Cloud lifecycle management
 - Cloud UI and API control
- Content conditioning for adinsertion
- In-band metadata insertion for advanced client and event synchronization

Prisma

- Rights, regionalization and blackout management
- Stream personalization and dynamic ad-insertion via manifest manipulation



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